

# Watertight Marketing Delivering Long Term Sales Results

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I'm yet to encounter a small business that isn't leaking profit in the way they approach their marketing. If you're not supporting every step in a person's buying decision, you could be losing business. Or buy her book *Watertight Marketing: delivering long-term sales results*

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specific action plan for taking calm control of their marketing efforts for long-term success. This will give you: A clear view on how marketing supports every step of delivering services to your customers, and an understanding of why turning it upside down yields far superior, and repeatable, results.

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